S2(20N)S7

S8 NOT PY>2000

RD (unique items) S2(S)S3(S)S4(S)S5(S)S6

49

38

34

5

S8

S9

S10

S11

To navigate this document: use FIND function {Ctrl-F} ~~ will find the beginning of each group of results will find the tagged items Information on Dialog databases can be found at: http://library.dialog.com/bluesheets/ Non-Patent Literature: Full Text Dialog files: 9, 15, 16, 148, 160, 267, 610, 613, 624, 625, 626, 810, 813 File 9: Business & Industry(R) Jul/1994-2008/Apr 14 c) 2008 The Gale Group File 15: ABI / Inform(R) 1971-2008/Apr 16 c) 2008 ProQuest Info&Learning 16: Gale Group PROMT(R) 1990-2008/Apr 14 Fi I e (c) 2008 The Galè Group File 148: Gale Group Trade & Industry DB 1976-2008/Apr 01 c) 2008 The Gale Group File 160: Gale Group PROMT(R) 1972-1989 c) 1999 The Gale Group File 267: Finance & Banking Newsletters 2008/Apr 14 (c) 2008 Dialog File 610: Business Wre 1999-2008/Apr 17 (c) 2008 Business Wire. File 613: PR Newswire 1999-2008/Apr 17 (c) 2008 PR Newswire Association Inc File 624: McGraw-Hill Publications 1985-2008/Apr 17 (c) 2008 McGraw-Hill Co. Inc File 625: American Banker Publications 1981-2008/Apr 15 (c) 2008 American Banker File 626: Bond Buyer Full Text 1981-2008/Apr 14 (c) 2008 Bond Buyer File 810: Business Wre 1986-1999/Feb 28 (c) 1999 Business Wire File 813: PR Newswire 1987-1999/Apr 30 (c) 1999 PR Newswire Association Inc Set Items Description S1 15578029 ONLINE OR ON() LINE OR INTERNET OR WEB() (BASED OR PAGE OR P-AGES OR SITE OR SITES) OR WEBBASED OR WEBSITE OR WEBSITES OR -WEBPAGE OR WEBPAGES OR NETWORK OR NETWORKS OR NETWORKED OR VI-RTUAL S1(3N)(AUCTION??? OR COMPETITIVE()(BUYING OR PURCHAS???) OR S2 2427349 BIDDÌNG OR BID OR BIDS OR OFFER??? OR MATCHING SYSTEM, OR B-ROKER??? OR BROKERAGE? ? (VARIABL? ? OR VARY OR VARYING OR VARIE? ? OR FLEXIBLE OR -CHANGABLE OR CHANGEABLE OR SLIDING) (4N) (PRICE? ? OR PRICING OR COST OR COSTS OR COSTING OR CHARGE? ? OR CHARGING OR FEE OR -S3 FEES OR PAID OR PAYING) NOTIFICATION OR NOTIFI?? OR NOTIFY??? OR REPORT??? OR INFO-S4 1441428 RM??? OR COMMUNICAT???? OR MESSAG??? OR ALERT???OR REFER? ? OR REFERR??? S5 SELECT??? OR SELECTABLE OR CHOSE OR CHOSEN OR CHOICE? ? OR 1168330 OPTION? ? OR PICK?? OR DECID??? OR SPECIFY??? OR SPECIFIE? ? -OR DESIGNAT ??? OR STIPULAT ??? OR I DENTIFIED OR I DENTIFY??? (LIMIT OR LIMITS OR STOP) (1N) (ORDER OR ORDERS OR LOSS OR P-S6 10129 RICE) 148 S3(8N) S4(8N) S5

DIALOG(R) File 9: Businese 9 (c) 2009 9: Business & Industry(R) (c) 2008 The Gale Group. All rts. reserv.

02027520 Supplier Number: 25530161 (USE FORMAT 7 OR 9 FOR FULLTEXT) Annual BI directory of employee benefit consultants: Parsons, McKee, Sommers & Co

(Parsons, McKee, Sommers & Co will derive all of its estimated \$4.5 mil in benefits consulting revenue for 1999 from US locations)

Business Insurance, v 33, p 18

December 13, 1999

DOCUMENT TYPE: Journal; Directory List ISSN: 0007-6864 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 188

(USE FORMAT 7 OR 9 FOR FULLTEXT)

Welfare plan consulting: 20% of revenues. Plan design consulting, insurer/ selection consulting, evaluation of service providers, health care cost containment, call centers, actuarial cost measurement including flexible benefit pricing, interactive communication /enrollment systems.

Benefit communications consulting: 20% of revenues. Communications consulting, benefit statement preparation, benefit booklet...

(Item 2 from file: 9) 10/3, K/2 DIALOG(R) File 9: Business & Industry(R) (c) 2008 The Gale Group. All rts. reserv.

02027488 Supplier Number: 25530128 (USE FORMAT 7 OR 9 FOR FULLTEXT) Annual BI directory of employee benefit consultants: Arthur Andersen L.L.P.- Human Capital Services

(Arthur Andersen L.L.P.- Human Capital Services expects to derive 65% of its estimated \$185 mil in 1999 worldwide benefit consulting revenue from US I ocat i ons)

Business Insurance, v 33, p 18

December 13, 1999 DOCUMENT TYPE: Journal; Directory List ISSN: 0007-6864 (United States) LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 242

(USE FORMAT 7 OR 9 FOR FULLTEXT)

# TEXT:

Welfare plan consulting: 10.4% of revenues. Plan design consulting, insurer/ broker selection consulting, evaluation of service providers, health care cost containment, cafeteria and flexible benefit plans, retiree health care.

Benefit communications consulting: 3.5% of revenues. Communications consulting, benefit statement preparation, benefit booklet preparation, audi ovi sual program . .

10/3, K/3 (Item 3 from file: 9) DIALOG(R) File 9: Business & Industry(R) (c) 2008 The Gale Group. All rts. reserv.

01439983 Supplier Number: 24109058 (USE FORMAT 7 OR 9 FOR FULLTEXT) Bl annual directory of employee benefit consultants: Arthur Andersen L. L. P. - Human Capital Services

(Arthur Andersen LLP Human Capital Services expects gross revenues of an estimated \$118 mil from global benefit consulting in 1997)

Business Insurance, v 31, n 50, p 16

December 08, 1997

DOCUMENT TYPE: Journal ISSN: 0007-6864 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 197

(USE FORMAT 7 OR 9 FOR FULLTEXT)

Welfare plan consulting: 7.5% of revenues. Includes plan design consulting, insurer/ broker selection consulting, evaluation of service providers, health care **cost** containment, cafeteria/ **flexible** benefit plans, retiree health care.

Benefit communications consulting: 5% of revenues. Includes communications consulting; benefit statement, booklet and audiovisual preparation.

Other services...

10/3, K/4 (Item 4 from file: 9) DI ALOG(R) File 9: Business & Industry(R) (c) 2008 The Gale Group. All rts. reserv.

01136253 Supplier Number: 23732170 (USE FORMAT 7 OR 9 FOR FULLTEXT) Annual directory of employee benefit consultants: A. Foster Higgins & Co. I nc.

(Directory listing for A Foster Higgins provides data on services, locations, staff size, finances, clients and executives)

Business Insurance, v 30, n 50, p 32

December 09, 1996

DOCUMENT TYPE: Journal; Directory List ISSN: 0007-6864 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT:

(USE FORMAT 7 OR 9 FOR FULLTEXT)

## TEXT:

Welfare plan consulting: 57% of revenues. Includes plan design consulting, selection consulting, evaluation of service providers, insurer/ broker health care cost containment, flexible compensation, managed care, out sourcing, workers compensation consulting.

Benefit communications consulting: 5% of revenues. Includes communications consulting; benefit statement, booklet and audiovisual preparation; personalized communication; interactive communication systems.

Other services: Brokering.

Locations: 51 U.S.; 82 non-U.S.

Staff: 2,050 benefit consulting employees; 1...

### 10/3, K/5 (Item 5 from file: 9)

DIALOG(R) File 9: Business & Industry(R) (c) 2008 The Gale Group. All rts. reserv.

01136226 Supplier Number: 23731979 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Annual directory of employee benefit consultants: Arthur Andersen L. L. P. - Compensation & Benefits Package

(Directory listing for Arthur Andersen provides data on services, locations, clients, finances and executives)

Business Insurance, v 30, n 50, p 30

December 09, 1996

DCCUMENT TYPE: Journal; Directory List ISSN: 0007-6864 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 172

## TEXT:

Welfare plan consulting: 8% of revenues. Includes plan design consulting, insurer/ broker selection consulting, evaluation of service providers, health care cost containment, cafeteria and flexible benefit plans, retiree health care.

Benefit communications consulting: 5% of revenues. Includes communications consulting; benefit statement, booklet and audiovisual preparation.

Other services...

(Item 6 from file: 9) 10/3, K/6 DIALÓG(R) File `9:Business & Industry(R) (c) 2008 The Gale Group. All rts. reserv.

(USE FORMAT 7 OR 9 FOR FULLTEXT) 00822355 Supplier Number: 23371850

Parsons, McKee, Sommers & Co. (Parson McKee Sommers & Co sees estimated \$2 mil in gross revenues from worldwide benefit consulting in 1995)

Business Insurance, v 29, n 50, p 35

December 11, 1995 DOCUMENT TYPE: Journal ISSN: 0007-6864 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 174

(USE FORMAT 7 OR 9 FOR FULLTEXT)

Welfare plan consulting: 20% of revenues. Includes plan design consulting, insurer/ broker selection consulting, evaluation of service providers, insurer/ broker selection consulting, evaluation of service providers, health care cost containment, actuarial cost measurement including flexible benefit pricing, interactive communication / enrollment systems.

Benefit communications consulting: 20% of revenues. Includes communications consulting; benefit statement, booklet and audiovisual preparation; interactive communication...

(Item 7 from file: 9) 10/3, K/7 DIALOG(R) File 9: Business & Industry(R) (c) 2008 The Gale Group. All rts. reserv.

00822314 Supplier Number: 23371809 (USE FORMAT 7 OR 9 FOR FULLTEXT) Byerly & Co. Inc.

(Byerly & Co sees estimated \$4.2 mil in gross revenues from worldwide benefit consulting in 1995)

Business Insurance, v 29, n 50, p 27

December 11, 1995 DOCUMENT TYPE: Journal ISSN: 0007-6864 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 180

## TEXT:

...from benefit consulting.

Welfare plan consulting: 61.7% of revenues. Includes plan design consulting, insurer/ broker selection consulting, evaluation of service providers, health care cost containment and compliance services, flexible spending account and COBRA administration.

Benefit communications consulting: 1.3% of revenues. Includes communications consulting; benefit statement, booklet and audiovisual preparation.

10/3, K/8 (Item 8 from file: 9)
DIALOG(R) File 9: Business & Industry(R)
(c) 2008 The Gale Group. All rts. reserv.

00822302 Supplier Number: 23371797 (USE FCRMAT 7 OR 9 FOR FULLTEXT)
Arthur Andersen L. L. P. - Compensation & Benefits Practice
(Arthur Andersen LLP sees 1995 estimated worldwide benefit consulting gross revenues of \$28 mil)
Business Insurance, v 29, n 50, p 25
December 11, 1995
DOCUMENT TYPE: Journal ISSN: 0007-6864 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 161

(USE FORMAT 7 OR 9 FOR FULLTEXT)

# TEXT:

Welfare plan consulting: 13% of revenues. Includes plan design consulting, insurer/ broker selection consulting, evaluation of service providers, health care cost containment, cafeteria and flexible benefit plans, retiree health care.

Benefit **communications** consulting: 7% of revenues. Includes communications consulting; benefit statement, booklet and audiovisual preparation. Other services...

10/3, K/9 (Item 1 from file: 15)
DIALOG(R) File 15: ABI/Inform(R)
(c) 2008 ProQuest Info&Learning. All rts. reserv.

01886664 05-37656

Forwarding industry poised to thrive, say reports

Bradley, Peter; Gooley, Toby; Cooke, James Aaron
Logistics Management & Distribution Report v38n8 PP: 28 Aug 1999
ISSN: 1098-7355 JRNL CODE: LMDR
WORD COUNT: 461

... TEXT: and consulting firm, says several factors are helping the forwarding industry thrive. According to the **report**, forwarders can take advantage of their **variable cost** structure, provide a broad range of modal and service **options**, and use **Web** - **based** technologies to **offer** a very competitive combination of price and service.

For example, because freight forwarders do not...

10/3, K/10 (Item 2 from file: 15)
DIALOG(R) File 15: ABI/Inform(R)
(c) 2008 ProQuest Info&Learning. All rts. reserv.

01509239 01-60227

Exploring the implications of the Internet for consumer marketing
Peterson, Robert A; Balasubramanian, Sridhar; Bronnenberg, Bart J
Journal of the Academy of Marketing Science v25n4 PP: 329-346 Fall 1997
ISSN: 0092-0703 JRNL CODE: AMK
WORD COUNT: 11189

...TEXT: superior in targeting individual buyers and prospective buyers, and it enables direct interaction. Moreover, the **Internet** can **offer communication options** that have virtually no **variable costs**.

Product and Service Characteristics

The suitability of the Internet for marketing to consumers depends to...

10/3, K/11 (Item 3 from file: 15)
DIALOG(R) File 15: ABI/Inform(R)
(c) 2008 ProQuest Info&Learning. All rts. reserv.

00924531 95-73923
Spectrum unveils multimedia cards
Cardner, Fred
Computer Reseller News n597 PP: 122 Sep 26, 1994
ISSN: 0893-8377 JRNL CODE: CRN
WORD COUNT: 249

ABSTRACT: Spectrum Signal Processing Inc. recently announced a trio of Windows-based multimedia cards. Prices vary depending on the user's choice of features, such as telephone management, voice and data communications, audio, and Internet interface. Offering the most features is OfficeFX, a PC card that combines the CCTuS Personal Telecommunications Assistant...

10/3, K/12 (Item 4 from file: 15)
DIALOG(R) File 15: ABI/Inform(R)
(c) 2008 ProQuest Info&Learning. All rts. reserv.

00740488 93-89709
16 ways to double what you earn on your savings Edgerton, Jerry
Money v22n8 PP: 64-70 Aug 1993
I SSN: 0149-4953 JRNL CODE: MON
WORD COUNT: 2402

...TEXT: this article, you can minimize those risks and avoid paying the excessive fees that some **brokers** are wont to **charge**. Our 16 **picks vary** in risk, ranging from extremely stable short-term bond funds--ideal for our risk-averse **reporter** --to investments that come with a tad more risk but higher yields. Yet even among...

10/3, K/13 (Item 1 from file: 16)
DIALOG(R) File 16: Gale Group PROMT(R)
(c) 2008 The Gale Group. All rts. reserv.

06937011 Supplier Number: 58467010 (USE FORMAT 7 FOR FULLTEXT) Annual Bl directory of employee benefit consultants.
Business Insurance, v33, p18
Dec 13, 1999
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 11036

... investment education and assistance.

Welfare plan consulting: 10. 4% of revenues. Plan design consulting, insurer/ broker selection consulting, evaluation of service providers, health care cost containment, cafeteria and flexible benefit plans, retiree health care.

Benefit **communications** consulting: 3.5% of revenues. Communications consulting, benefit statement preparation, benefit booklet preparation, audiovisual program..based and interactive voice response.

Welfare plan consulting: 20% of revenues. Plan design consulting, insurer/ broker selection consulting, evaluation of service providers, health care cost containment, call centers, actuarial cost measurement including flexible benefit pricing, interactive communication / enrollment systems.

Benefit communications consulting: 20% of revenues. Communications consulting, benefit statement preparation, benefit booklet...

10/3, K/14 (Item 2 from file: 16)
DIALOG(R) File 16: Cale Group PROMT(R)

(c) 2008 The Gale Group. All rts. reserv.

Supplier Number: 55421458 (USE FORMAT 7 FOR FULLTEXT) 06463492

EMPLOYEE- BENEFITS CONSULTANTS. (Directory)

Crain's Detroit Business, pE4

May 24, 1999

Record Type: Fulltext Language: English

Article Type: Directory Document Type: Magazine/Journal; Trade

3057 Word Count:

legal documents, plan administration consulting, legal compliance services, others

Welfare-plan consulting: 15 percent; insurer/broker selection consulting, evaluation of other service providers, health care cost containment, automated flexible enrollment services, other services Benefit communications consulting: 15 percent; general consulting on communications programs, benefit statement, booklet and audiovisual

program preparation...

10/3, K/15 (Item 3 from file: 16)
DIALOG(R) File 16: Gale Group PROMIC(R) (c) 2008 The Gale Group. All rts. reserv.

Supplier Number: 53577674 (USE FORMAT 7 FOR FULLTEXT) 06046115

ANNUAL BI DI RECTORY OF EMPLOYEE BENEFIT CONSULTANTS: A-B.

Business Insurance, p16(1)

Dec 14, 1998

Language: English Record Type: Fulltext Document Type: Magazine/Journal; Tabloid; Trade

239Ŏ Word Count:

call centers, flexible benefits.

Welfare plan consulting: 10% of revenues. Includes plan design consulting, insurer/ broker selection consulting, evaluation of service providers, health care cost containment, call centers, flexible benefits.

Benefit communications consulting: 15% of revenues. Includes communications consulting, benefit statement, booklet preparation.

Other services: Claims administration.

Locations: Arlington Heights, III.

St af f: 100...

...investment education and assistance.

Welfare plan consulting: 15% of revenues. Includes plan design consulting, insurer/ broker selection consulting, evaluation of service providers, health care **cost** containment, cafeteria and **flexible** benefit plans, retiree health care.

Benefit communications consulting: 10% of revenues. Includes communications consulting, benefit statement, booklet and audiovisual preparation.

Other services...

10/3, K/16 (Item 4 from file: 16)
DIALOG(R) File 16: Gale Group PROMIC(R) (c) 2008 The Gale Group. All rts. reserv.

04164303 Supplier Number: 46081721 (USE FORMAT 7 FOR FULLTEXT) X.25: STRATACOM I PX CHOSEN BY TELEMEDIA INTERNATIONAL FOR X.25 SERVICE EDGE, 00 & about AT&T, pN/A

Jan 22, 1996

Record Type: Fulltext

Language: English Record Type Document Type: Newsletter; Trade

Word Count:

The efficiencies gained from integrating both X.25 and frame relay services over a single **network** allow us to **offer cost** effective and

flexible solutions to our customers' communications issues." According to Phillip Smith, StrataCom's European marketing director, TM's choice of cell technology for both frame relay and X.25 reflects the growing industry consensus...

10/3, K/17 (Item 5 from file: 16)
DIALOG(R) File 16: Gale Group PROMIC(R) (c) 2008 The Gale Group. All rts. reserv.

Supplier Number: 46063060 (USE FORMAT 7 FOR FULLTEXT) 04152585 StrataCom IPX chosen by TeleMedia International for X.25 service. Business Wre, p01150010

Jan 15, 1996

Language: English Record Ty Document Type: Newswire; Trade Record Type: Fulltext

Word Count: 495

The efficiencies gained from integrating both X.25 and frame relay services over a single **network** allow us to **offer cost** effective and flexible solutions to our customers' communications issues.

According to Phillip Smith, StrataCom's European marketing director, TM's choice of cell technology for both frame relay and X.25 reflects the growing industry consensus...

10/3, K/18 (Item 6 from file: 16)
DIALOG(R) File 16: Cale Group PROMIC(R) (c) 2008 The Gale Group. All rts. reserv.

03224038 Supplier Number: 44424762 Frame relay grows up Network World, p33 Feb 7, 1994 Record Type: Abstract

Language: English Record Type: Abs Document Type: Magazine/Journal; Trade

# ABSTRACT:

...It also has a list of 16 frame relay carriers, with information on on - line management, paper reports, extended whether they offer capabilities and other options. The list also includes port speeds in bit/sec and monthly costs. Carrier pricing strategies vary, as some include the cost of single or multiple PVCs, while others add charges for each additional PVC. Frame relay...

10/3, K/19 (Item 7 from file: 16) DIALOG(R) File 16: Gale Group PROMIT(R) (c) 2008 The Gale Group. All rts. reserv.

Supplier Number: 43534991 (USE FORMAT 7 FOR FULLTEXT) 02654063 Roller Consulting Co. Inc.

Business Insurance, p39

Dec 21, 1992

Language: English Record Type: Fulltext Document Type: Magazine/Journal; Tabloid; Trade Record Type: Fulltext

Word Count: 158

consulting; asset/investment consulting.

Welfare plan consulting: 15% of revenues. Includes plan design consulting; insurer/ broker selection consulting; evaluation of service providers; health care cost containment; flexible benefit plan design and administration.

Benefit communications consulting: 5% of revenues. Includes communications consulting; benefit statement, booklet and audiovisual preparation.

Other services: **Brokering**; claims administration. Staff: Five total, all benefit consulting employees; four

professionals, including FSAs.

**Gients:** 55...

10/3, K/20 (Item 8 from file: 16)
DIALOG(R) File 16: Gale Group PROMT(R)
(c) 2008 The Gale Group. All rts. reserv. 02654014 Supplier Number: 43534942 (USE FORMAT 7 FOR FULLTEXT) Kushner & Co. Business Insurance, p36 Dec 21, 1992 Record Type: Fulltext Language: English Document Type: Magazine/Journal; Tabloid; Trade Word Count: drafting; plan administration consulting. Welfare plan consulting: 55% of revenues. Includes plan design consulting; insurer/ broker selection consulting; evaluation of service providers; health care cost containment; flexible benefit plan implement at i on. Benefit communications consulting: 10% of revenues. Includes communications consulting; audiovisual benefit presentation preparation. Other services: Compensation consulting... 10/3, K/21 (Item 9 from file: 16)
DIALOG(R) File 16: Gale Group PROMIC(R) (c) 2008 The Gale Group. All rts. reserv. Supplier Number: 43534918 (USE FORMAT 7 FOR FULLTEXT) 02653990 Hewitt Associates Business Insurance, p33 Dec 21, 1992 Language: English Record Type: Fulltext Document Type: Magazine/Journal; Tabloid; Trade Word Count: 218 consulting; asset/investment consulting. Welfare plan consulting: 20% of revenues. Includes plan design consulting; insurer/ broker selection consulting; evaluati providers; health care cost containment; flexible benefit **selection** consulting; evaluation of service design/administration. Benefit communications consulting: 10% of revenues. Includes communications consulting; benefit statement, booklet and audiovisual preparation; computerized interactive... 10/ 3, K/ 22 (Item 10 from file: 16) DIALOG(R) File 16: Gale Group PROMT(R) (c) 2008 The Gale Group. All rts. reserv. 02653965 Supplier Number: 43534893 (USE FORMAT 7 FOR FULLTEXT) Flexible Benefit Associates Business Insurance, p32 Dec 21, 1992 Language: English Record Type: Fulltext Document Type: Magazine/Journal; Tabloid; Trade Word Count: 152 from benefit consulting. Welfare plan consulting: 50.4% of revenues. Includes plan design consulting; insurer/ broker providers; health care cost selection consulting; evaluation of service containment; **flexible** benefit plan design and management. Benefit communications consulting: 5.6% of revenues. Includes booklet preparation. Other services: Brokering

Staff: Nine total; four professionals, including one CEBS, two CLUs.

Clients: 33% with 1-100...

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10/3, K/23 (Item 11 from file: 16) DI ALOG(R) File 16: Gale Group PROMIC(R)
(c) 2008 The Gale Group. All rts. reserv.
              Supplier Number: 43534826 (USE FORMAT 7 FOR FULLTEXT)
The Administrative Management Group Inc.
Business Insurance, p24
Dec 21, 1992
Language: English
                         Record Type: Fulltext
Document Type: Magazine/Journal; Tabloid; Trade
Word Count:
                173
     investment consulting; flexible benefits.
Welfare plan consulting: 10% of revenues. Includes plan design
consulting; insurer/ broker
                                   selection consulting; evaluation of service
providers; health care cost containment; flexible benefits.

Benefit communications consulting: 10% of revenues. Includes
communications consulting; benefit statement, booklet and audiovisual
preparation.
     Other services: Claims administration.
     Staff: 80 total; 65...
10/3, K/24 (Item 12 from file: 16)
DIALOG(R) File 16: Gale Group PROMIC(R)
(c) 2008 The Gale Group. All rts. reserv.
02653893
              Supplier Number: 43534821 (USE FORMAT 7 FOR FULLTEXT)
A. Foster Higgins & Co. Inc.
Business Insurance, p33
Dec 21, 1992
Language: English Record Type: Fulltext Document Type: Magazine/Journal; Tabloid; Trade
Word Count:
                204
         consulting; executive benefits consulting.
     Welfare plan consulting: 37% of revenues. Includes plan design
consulting; insurer/ broker selection consulting; evaluation of providers; health care cost containment; managed care; flexible
                                   selection consulting; evaluation of service
compensation; workers compensation consulting.
     Benefit communications consulting: 5% of revenues. Includes
communications consulting; benefit statement, booklet and audiovisual
preparation; interactive voice response.
     Other services: Compensation consulting; brokering.
     Locations: 80 locations worldwide.
     Staff: 1,878 total; including 47 FSAs, 59 ASAs, 48 CEBSs...
10/3, K/25 (Item 13 from file: 16)
DIALOG(R) File 16: Gale Group PROMT(R)
(c) 2008 The Gale Group. All rts. reserv.
              Supplier Number: 43366846 (USE FORMAT 7 FOR FULLTEXT)
02541113
VOICE PROCESSING: AT&T GOES GLOBAL WITH VOICE PROCESSING OFFER
EDGE, on & about AT&T, v7, n220, pW A
Oct 12, 1992
                         Record Type: Fulltext
Language: English
Document Type: Newsletter; Trade
Word Count:
                466
         AM S (Audio Message Interchange Specification). This enables
customers in different locations to send and receive messages as if they
are using the same system According to AT&T, their multinational customers
have identified this capability as a high priority for managing their
                              net works
global voice messaging
```

cost -effective growth by allowing

The system offers

flexible . customers to easily add modules to the system as their needs... 10/3, K/26 (Item 14 from file: 16) DIALOG(R) File 16: Gale Group PROMIC(R) (c) 2008 The Gale Group. All rts. reserv. Supplier Number: 43357114 (USE FORMAT 7 FOR FULLTEXT) AT&T GOES GLOBAL WITH VOICE PROCESSING OFFER News Release, p1 Oct 6, 1992 Language: English Record Type: Fulltext Document Type: Magazine/Journal; Trade Word Count: 519 AMS (Audio Message Interchange Specificiation). This enables customers in different locations to send and receive messages as if they are using the same system According to AT&T, their multinational customers have identified this capability as a high priority for managing their global voice **messaging** net works . The system offers flexible, cost -effective growth by allowing customers to easily add modules to the system as their needs... 10/3, K/27 (Item 15 from file: 16)
DIALOG(R) File 16: Gale Group PROMIC(R) (c) 2008 The Gale Group. All rts. reserv. 02020042 Supplier Number: 42595526 (USE FORMAT 7 FOR FULLTEXT) Flexible Benefit Business Insurance, p48 Dec 16, 1991 Language: English Record Type: Fulltext Document Type: Magazine/Journal; Tabloid; Trade Word Count: 157 non-benefit consulting. Welfare plan consulting: 38.7% of revenues. Includes plan design consulting, insurer/ broker **selection** consulting, evaluation of other service providers, health care **cost** containment and **flexible** benefit/cafeteria plan specialties. Employee benefit **communications** consulting: 4.3% of revenues. Includes booklet preparation, plan document. Other services: **Brokering**, consulting on in-house claims administration. Staff: Eight total; three professionals, including one CEBS, one... 10/3, K/28 (Item 16 from file: 16)
DIALOG(R) File 16: Gale Group PROMIC(R) 10/3, K/28 (c) 2008 The Gale Group. All rts. reserv. Supplier Number: 42595462 (USE FORMAT 7 FOR FULLTEXT) 02019978 Administrative Mgmt. Business Insurance, p32 Dec 16, 1991 Language: English Record Type: Fulltext Document Type: Magazine/Journal; Tabloid; Trade Word Count: 248 investment consulting, flexible benefits.

Welfare plan consulting: 11% of revenues. Includes plan design consulting, insurer/ broker selection consulting, evaluation of other service providers, health care **cost** containment, **flexi** ble benefits.
Employee benefit **communications** consulting: 7% of revenues. Includes

general consulting on communications programs, benefit statement

preparation, booklet preparation...

10/3, K/29 (Item 1 from file: 148) DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2008 The Gale Group. All rts. reserv.

11283143 SUPPLIER NUMBER: 55518327 (USE FOR Forwarding industry poised to thrive, say reports. Logistics Management Distribution Report, 38, 8, 2 (USE FORMAT 7 OR 9 FOR FULL TEXT) August 31, 1999 LANGUAGE: English RECORD TYPE: Fulltext WORD COUNT: LINE COUNT: 00043

and consulting firm, says several factors are helping the forwarding industry thrive. According to the report, forwarders can take advantage of their variable cost structure, provide a broad range of modal and service options, and use Web - based technologies to offer a very competitive combination of price and service.

For example, because freight forwarders do not...

10/3, K/30 (Item 2 from file: 148) DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2008 The Gale Group. All rts. reserv.

08436797 SUPPLIER NUMBER: 17893993 (USE FORMAT 7 OR 9 FOR FULL T X. 25: Stratacom I PX chosen by Telemedia International for X. 25 service. (USE FORMAT 7 OR 9 FOR FULL TEXT) (Company Business and Marketing) EDGE, on & about AT&T, v11, n4, p37(1)

Jan 22, 1996

LANGUAGE: English RECORD TYPE: Fulltext WORD COUNT: 438 LINE COUNT: 00043

The efficiencies gained from integrating both X.25 and frame relay services over a single **network** allow us to **offer cost** effective and flexible solutions to our customers' communications issues."
According to Phillip Smith, StrataCom's European marketing director, TM's choice of cell technology for both frame relay and X.25 reflects the growing industry consensus...

(Item 3 from file: 148) 10/3, K/31 DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2008 The Gale Group. All rts. reserv.

SUPPLIER NUMBER: 14107954 (USE FORMAT 7 OR 9 FOR FULL TEXT) 16 ways to double what you earn on your savings. (alternatives to money market funds and certificates of deposit) (Cover Story) Edgerton, Jerry Money, v22, n8, p64(6) August, 1993

DOCUMENT TYPE: Cover Story
RECORD TYPE: FULLTEXT; ABSTRACT I SSN: 0149-4953 LANGUAGE: ENGLISH

WORD COUNT: 2588 LINE COUNT:

(Item 4 from file: 148) 10/3, K/32 DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2008 The Gale Group. All rts. reserv.

SUPPLIER NUMBER: 12775623 (USE FORMAT 7 OR 9 FOR FULL TEXT) 06137698 Voice processing: AT&T goes global with voice processing offer. (to market COMVERSE Technology Inc.'s OVATION voice processing system)
EDGE, on & about AT&T, v7, n220, p8(1)

Oct 12, 1992 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT WORD COUNT: 484 LINE COUNT: 00041

AM S (Audio Message Interchange Specification). This enables customers in different locations to send and receive messages as if they are using the same system According to AT&T, their multinational customers have identified this capability as a high priority for managing their global voice **messaging** net works .

The system **offers flexible**, **cost** -effective growth by customers to easily add modules to the system as their needs... cost -effective growth by allowing

### 10/3, K/33 (Item 1 from file: 610)

DIALOG(R) File 610: Business Wire

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00425093 20001211346B3123 (USE FORMAT 7 FOR FULLTEXT)

Bankrate.com Announces Online Brokerage Study Results; the Old Phrase Caveat Emptor - Buyer Beware - Applies in Selecting an Online Broker

Business Wire

Monday, December 11, 2000 08:04 EST JOURNAL CODE: BUSINESS WIRE, COMITEX BUSINESS WIRE, COMTEX LANGUAGE: ENGLISH RECORD TYPE:

**FULLTEXT** 

DOCUMENT TYPE: NEWSW RE

WORD COUNT: 655

### TEXT:

...to do online so that you gather all the information you need to make an informed decision - because brokers vary widely from the fees they charge

to availability of service options. Our study helps consumers make

educat ed

upfront decisions."

### 10/3, K/34 (Item 2 from file: 610)

DIALOG(R) File 610: Business Wire

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00300996 20000614166B2208 (USE FCRMAT 7 FCR FULLTEXT) enitiatives, Inc. and eBorrower, Inc. Form Strategic Alliance to Provide Unparalleled e-Commerce Solution for Mortgage Brokers Business Wire

Wednesday, June 14, 2000 16:19 EDT JOURNAL CODE: BW LANGUAGE: ENGLIS ENGLISH RECORD TYPE: FULLTEXT

DOCUMENT TYPE: NEWSWI RE

WORD COUNT: 633

... automated interest rate updates and state-specific closing cost quotes and secure loan application.

"Mortgage brokers and lenders increasingly have to use the Internet to communicate with their customers. We like the low cost of entry and flexible

opt i ons that www.freemortgagesite.com offers its customers," said Ken ₩tte,

co-founder and CEO of . . .